

Message Text

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DRAFTED BY: XMB:JDBIERMAN

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FM SECSTATE WASHDC

TO AMEMBASSY ATHENS PRIORITY

UNCLAS STATE 240271

E.O. 11652: NA

TAGS: OVIP

SUBJ: VISIT OF EXIMBANK OFFICIALS MATTHEZ E. TUTINO,
JOHN D. BIERMAN AND F. JEAN CAPETS

REF: STATE 152429

1. EXIMBANK EXECUTIVE VICE PRES TUTINO SCHEDULED ARRIVE ATHENS
ON TWA FLT 840 AT 1615 ON OCT 25 FROM ROME. DEPUTY SENIOR
VICE PRES BIERMAN SCHEDULED ARRIVE ATHENS ON TWA FLT 880
AT 1150 ON OCT 23 FROM NEW YORK. BOTH WILL DEPART ATHENS
MONDAY OCT 27 ON SES FLT 983 AT 1850 FOR TEHRAN. LOAN
OFFICER CAPETS EXPECTS ARRIVE ATHENS OCT 23 AND DEPART
OCT 31. EXACT SCHEDULE WILL BE FORWARDED AT LATER DATE.
REQUEST MEETING AND ASSISTANCE ARRIVALS AND DEPARTURES.
RESERVATIONS FOR SINGLE ROOM FOR TUTINO (OCT 25 AND 26),
AND BIERMAN (OCT 23 THROUGH 26) CONFIRMED AT GRANDE BRETAGNE.
WOULD APPRECIATE RECONFIRMATION AT EMBASSY RATE.

2. REQUEST EMBASSY ARRANGE MEETING FOR BIERMAN ON OCT 24 WITH
EDOK-ETER S.A. (JOINT VENTURE), FINANCIAL MINING INDUSTRIAL &
SHIPPING CORP. (MR. SCALISTIRI, IF POSSIBLE), ATE-AVRAS S.A.
TRADING AND MANUFACTURING CO. (MR. OEOGE AVRASSOGLU),
SCAPANEOS S.E., HALKIS CEMENT AND HELLENIC TELECOMMUNICATIONSX.
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CAPETS WILL ACCOMPANY ON SOME OF THESE CALLS.

3. TUTINO, BIERMAN AND CAPETS WOKTD APPRECIATE OPPORTUNITY FOR
EMBASSY BRIEFING AFTER TUTINO'S ARRIVAL. REQUEST EMBASSY ARRANGE
MEETINGS ON OCT 27 FOR TUTINO, BIERMAN, CAPETS WITH MINISTER OF FINANCE

GLOU, MINISTER OF COORDINATION PAPALIGOURAS, MANAGING DIRECTOR
GONDICAS OF THE NATIONAL INVESTMENT BANK FOR INDUSTRIAL
DEVELOPMENT, GOVERNOR ZOLOTAS OF THE BANK OF GREECE, AND
GENERAL CEMENT COMPANY.

4. REQUEST NAME OF CONTROL OFFICER AND SCHEDULE OF APPOINTMENTS
AS SOON AS POSSIBLE BECAUSE OFFICIALS WILL BE
LEAVING WASHINGTON ON OCT 17.

5. THIS VISIT PARTLY IN RESPONSE TO AMEMBASSY REQUEST FOR
WORKING LEVEL GROUP TO DISCUSS EXIMBANK PROGRAMS WITH GREEK BANKS
AND BUSINESSES. KISSINGER

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